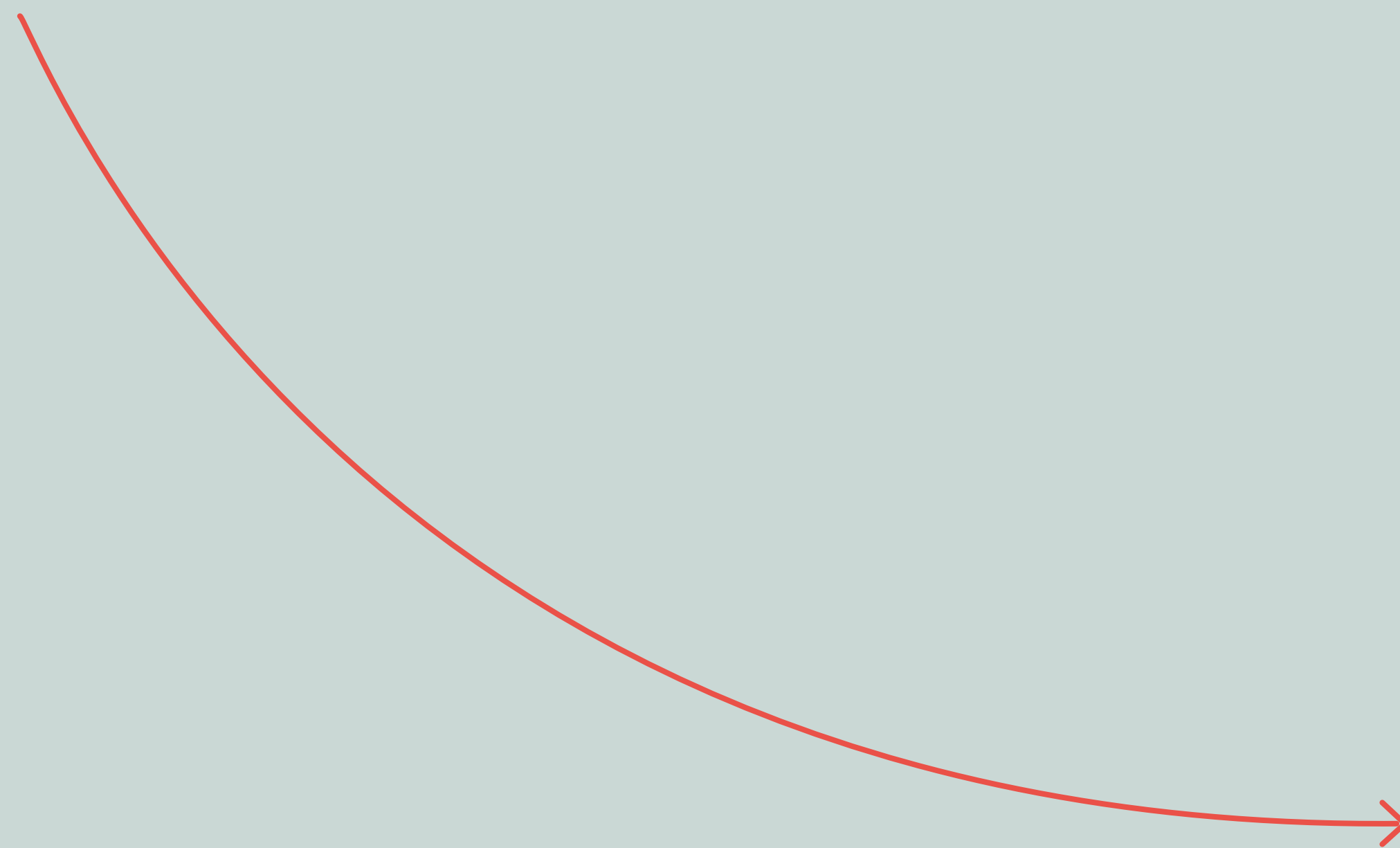


**Walk With Me replaces Excel
with Katana and improves
material inventory control by**



katana

65%

Pablo Baque, CEO at Walk With Me



“Katana keeps our stock well managed and allows us to have a complete, real-time overview of our manufacturing processes. It's a powerful software which keeps our operations under control.”

katana

Objectives

- * Improving **inventory control** of raw materials and finished goods by at least **50%**.
- * Having a complete and real-time **real-time overview** of their manufacturing
- * Optimizing the time spend on daily operations.

About Walk With Me

Through contemporary design and local production on one of the most vibrant streets in Madrid, Walk With Me offers stunning leather backpacks, shoulder bags, stationery and accessories. Their designs have minimalism and utility at their core, aiming to marry fashion and functionality.

They repurpose materials as much as possible, in order to eliminate unnecessary waste and leave a positive mark on the world of retail; they also use a mixture of recycled leather bears and natural latex to remain sustainable.

Their production and retail all sit under the same roof, allowing customers to see exactly how they work at their workshop store, situated in Madrid's Lavapiés neighborhood.

COMPANY

walk with me

WEBSITE

walkwithmebrand.com

LOCATION

Spain

SALES CHANNEL

Shopify

The challenge they faced

Pablo said that one of their main struggles was the inability to plan the right amount of necessary raw materials.

*“We were getting more and more orders, and **couldn’t manage our production with Excel** anymore. It became increasingly difficult to plan our raw materials and work load.”*, Pablo added.

The three major challenges he identified were:



How Katana helped Walk With Me

Walk With Me was managing material inventory and finished goods, based on a production spreadsheet template. And that was fine, until they started getting rushes of orders and things became prone to human error.

After conducting research on the best production scheduling software suitable for their needs as a scaling business, they found Katana and decided to give it a try. They haven't looked back ever since, as Katana considerably helped them to:



Walk With Me in numbers

With the help of Katana
their team was able to:

Improve raw material inventory control by

65%

Optimize production planning and scheduling by

60%

Pablo said, “We needed a tool to help us deal with Shopify inventory management for raw materials, and **Katana** exceeded our expectations. It has quickly become an essential tool for our daily operations, and we couldn’t be happier!”

Katana’s visual and **easy-to-use dashboard** has allowed them to regain control over their business. Since ditching the inefficient spreadsheets, Walk With Me has significantly **optimized their operations, inventory control, and time management.**

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A decorative yellow line graphic consisting of several overlapping loops and curves, starting from the bottom left and extending towards the right side of the page.

Everything you need to keep manufacturing

Manufacturing ERP software built to give you visibility and control over all the moving parts of your business. Inventory, sales, and beyond.

Start a free 14-day trial*

*No credit card required

	Quantity	Stock	Materials	Production	Delivery
1 Console table legs	1	×	×		
# 1 Dining table legs	6	✓	✓	✓	🕒
# 2 Coffee table legs	10	🕒	✓	✓	🕒
# 3 Office desk legs	5	🕒	✓	✓	
# 4 Dining table top	7	🕒	×	✓	

